

Business Development Specialist Wanted for a Fast Growing Tech Start-Up

Nova2pay Limited

Kwun Tong

Base salary + high commission

Job Description

Business Development Specialist Wanted for a Fast Growing Tech Start-Up

Nova2pay Limited, a fast expanding Tech Start Up with headquarter in Hong Kong, is now seeking for a passionate, hustled Business Development Specialist to help win over the global market.

Responsibilities:

Identify new sales opportunities, pitch products and services, and develop relationships with customers as well as strategic partners

Attending to business meetings and networking events to demonstrate the company to key players

Creating list of target clients with the help of the online sales tools.

Design, implement and respond to customer service requests from clients, including testimonials, complaints and technical support.

Initiate and execute business development strategy in align with the group's target.

Co-ordinate with internal departments and business partners to ensure the delivery of marketing information

Requirement:

1-2 years relevant work experience preferable in IT, mobile application or Fintech industry

(Fresh graduates will be consider)

Experience in Start Up is a plus

Bachelor's degree or above in related discipline.

Good command of written and spoken English and Chinese

Proficiency in MS Word, Excel, PowerPoint

A team player with excellent communications, interpersonal and presentation skills

Honest, reliable, mature, independent, self-motivated, outgoing, pro-active problem solver and well-organized

This is a fantastic opportunity with regional exposure, attractive salary package and international working environment. For those who are keen to develop their career in sizable group please don't hesitate to apply by email hr@nova2pay.com.

#Personal data will be used for recruitment purpose only.

#All information collected will be treated in strict confidence.